



OVERVIEW

Ninth Street Capital Partners, LLC ("NSCP") is a private investment partnership that specializes in acquiring, developing and managing established businesses. With a focus on executing deals with the highest degree of integrity, we make long-term controlling investments in growth-oriented, privately held businesses with revenues ranging from \$5 to \$50 million.

WHY PARTNER WITH US?

NSCP offers a flexible solution to business owners seeking an alternative to traditional exit opportunities. In addition to providing liquidity to owners, we are willing to assume an active management role in the companies in which we invest, ensuring continuity, sustainability, legacy preservation and long-term growth.

BENEFITS TO BUSINESS OWNERS

- NSCP provides access to more than \$200 million of capital, clear communication and a fair price to ensure a smooth transition that benefits all parties
- NSCP brings expert leadership and a flexible structure to drive long-term growth and success
- NSCP seeks to foster solid, ongoing relationships with employees and the community in which the company does business
- NSCP evaluates businesses quickly, with a high degree of integrity and confidentiality

INVESTMENT FOCUS

FINANCIAL CRITERIA

- Revenue between \$5 and \$50 million
- History of profitability and revenue growth

INDUSTRY CRITERIA

- Limited cyclicity
- Low technology risk

MANAGEMENT CRITERIA

- Owner seeking liquidity and/or exit
- Solid employee relations, with high employee retention rates

COMPANY CRITERIA

- Well positioned in a growing and fragmented industry
- Identifiable growth opportunities
- North American based business

OUR PROCESS

INTRODUCTION	EXPLORATION	NEGOTIATION	ACQUISITION
<ul style="list-style-type: none">■ Introduction■ Sign NDA■ Indication of Interest■ Receive Company Description and Financials	<ul style="list-style-type: none">■ Management Meetings■ Business Due Diligence■ Create Business Plan and Projected Financials	<ul style="list-style-type: none">■ Sign Letter of Intent■ Financial Due Diligence■ Legal Due Diligence	<ul style="list-style-type: none">■ Agree on Terms■ Sign Purchase Agreement



NINTH STREET CAPITAL PARTNERS

OUR TEAM

NSCP brings together a well capitalized group of investors, advisors, and business operators with more than 120 years of experience across multiple industries. With extensive deal-making expertise and more than 30 prior acquisitions, our team is passionate about building and growing small to mid-sized companies. Unlike other traditional private equity firms, NSCP is willing to assume senior management roles in the companies we acquire. This forms the foundation of our commitment to grow and improve the value of our investments.

We believe in conducting business with honesty, integrity and a strong work ethic. Our managing partners include third and fourth generation descendants of successful, hardworking entrepreneurial families from the Midwestern United States. We bring these values to businesses in order to position them for sustainable, long-term success.

MANAGING PARTNERS

Michael Weiner

Michael has extensive expertise in business and financial planning, due diligence, corporate finance, leveraged acquisitions and credit management. Prior to founding NSCP, Michael was an investment professional at The Riverside Company, a middle-market private equity fund with \$2.5 billion of capital under management. At Riverside, Michael focused on leveraged recapitalizations, management buyouts, and industry build-ups with transaction sizes of up to \$100 million and was involved in the ongoing management of Riverside's investments. Michael has also worked as an investment banker for Citigroup and has managed the start-up of two technology ventures. Michael received a BS from Duke University and an MBA from MIT Sloan.

Patrick Dickinson

Patrick has spent his career acquiring, developing and operating lower middle market companies. Previously, Patrick served as an investment professional at Laurel Mountain Partners and specialized in acquiring and operating companies in the waste and recycling industries. Patrick has participated in the acquisition of more than 20 companies worth a combined \$200 million and played an integral role in the development and daily operations of one of the largest regional solid waste disposal companies and the largest scrap tire processing company in the United States. Patrick has also worked as a management consultant at McKinsey & Company. Patrick received a BS from Duke University and an MBA from the Harvard Business School.

INVESTMENT ADVISORS

Charles Dickinson

Former Chairman, Solectron Corp, LeCroy Corp
Former CEO, Control Data Corporation

David Vogel

Managing Director, Velocity Equity Partners
www.velocityep.com

Kent Weaver

Chairman & CEO, Progressive Home Care

Ohana Capital

Tim Ludwig, Managing Partner
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Search Fund Partners

Jim Edmonds, Principal
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Steve Nutt

Managing Director, Moreland Management Co.

CONTACT US

Please contact us to discuss a specific investment opportunity. To learn more about NSCP, visit our website at:

www.ninthstreetcapital.com

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